

PUGET SOUND BUSINESS JOURNAL

CEO of Seattle-based clinic wants to expand beyond King County

By Megan Campbell Staff Writer, Puget Sound Business Journal

Sound CEO Patrick Evans wants to keep growing the mental health and addiction treatment provider's network beyond King County.

The organization has clinics as far east as Snoqualmie and as far south as Auburn. Its newest clinic, a 4,900-square-foot facility located at 841 N Central Ave. in Kent, will open Oct. 7.

Sound last week closed an assets transfer with Community Psychiatric Clinic, bringing Sound's combined revenue to \$85 million with 17 locations, 725 employees and serving more than 26,000 people in King County. With the addition of Community Psychiatric Clinic's assets, Sound has nearly 800 units of housing, making it one of the region's largest providers of housing for people with behavioral health issues, Sound spokesman Steve McLean said.

"Our approach has always been to serve the whole county," Evans said.

However, the need for community-based mental health and addiction services extends beyond King County, said Evans, who is eyeing Tacoma and Olympia.

"It's not growing just to grow," he said. "It's part of our mission."

Evans said that patients struggling with severe mental health and addiction issues will commute north for Sound's expertise, but Evans wants to better serve them by meeting them where they're at. His ultimate goal is to build out many smaller clinics closer to patients.

"Our approach has been to scale that and move into different communities," Evans said. "Sound has been approached by outside, large corporations about acquiring Sound, but we have no interest in that. Our position is to be independent and (to) be that local provider."



*Sound President &
CEO Patrick Evans*